

## Our major partners

<b>SAS DUTERTRE</b>	<p><b>M. Jacques DUTERTRE</b></p> <p>Tél. : 02.43.70.02.02 Fax : 02.43.70.00.85</p>
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### **SAS DUTERTRE**

Mr. Jacques DUTERTRE  
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Dutertre is a company specializing in the distribution of grain and agricultural products in the northwest of France. The family adventure is in its third generation with Jacques Dutertre and his wife. When it was their turn to become managers, they continued to develop the business in the same spirit: dynamism, a solid financial foundation, responsiveness, and respect for human values. Since 1997 Jacques Dutertre has been able to triple his turnover thanks to a network of contacts in the equestrian sector, having himself won an enviable list of trotting achievements as an amateur driver.

By encouraging initiative in its teams and putting a high value on human capital, Dutertre has been able to develop product expertise and advice tailored to its clientele. Today, Dutertre selects and offers a wide range of quality, specially-tailored, and complementary products for animal feed, pesticides, fertilizers and seeds that combine ecology and economy.

The business includes the supply and collection of products for manufacturing cereal-based foods from their selections and from steel-cut oats. As part of its quality policy, this animal feed specialist had a strategic need for a feed wholesaler partner having direct contact with the hay market and a strong presence in the area around St Martin de Crau. For Dutertre, this partnership with Fourrage Doulière provides access to quality forage: Fourrage Doulière has been supplying customers of this renowned company for 20 years.





**Loire Chamber of  
Agriculture  
and  
Loire FDSEA**

**Loire Chamber of  
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Fourrage Doulière se voit confier depuis 2003 l'approvisionnement d'exploitations agricoles en cas de crise climatique par la Chambre d'Agriculture de la Loire. Et ce par l'intermédiaire d'une association pour la mise en place d'opérations d'achats groupés de paille et de fourrage avec ses adhérents.

Since 2003, Fourrage Doulière has been chosen by the Loire Chamber of Agriculture to supply farms in case of climate crisis. This is done through an association which organizes joint purchases of straw and feed for its members.

In 2003, Loire FDSEA entrusted Fourrage Doulière with the task of supplying forage to disaster victims. From November through March 2004, 7,862 tons of straw from Flanders were delivered to affected farmers in Loire.

Facing a straw shortage in 2007, Loire FDSEA again called upon the company's services. Fourrage Doulière found the solution of harvesting 2,000 hectares of rice straw in the Camargue (an operation never before performed industrially on this crop in France) and managed the delivery logistics for 6,000 tons (333 trucks) to central France.

In 2011, through an initiative by the Chamber of Agriculture, a departmental association (Solidarité Sécheresse Loire 2011) was created again. It brings together all the professional agricultural organizations that might assist farmers, including Fourrage Doulière, in order to limit speculation and supply the greatest number of farms.



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## Transports DEPAEUW



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The reflection of a modern company, oriented toward current needs, the company's focus on quality matched Fourrage Doulière's own approach. We entrust much of our transport needs to them. Centered on human contact and communication, Transports Depaeuw has operational services equipped with computerized interactive scheduling, some of which are specifically tailored to customers. Customized flatbed trucks and storage compartments with the Fourrage Doulière logo or name are planned for the near future.



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